

Message Text

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PAGE 01 ANKARA 00920 040706Z

22

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

CAB-02 COME-00 DOTE-00 EB-07 FAA-00 LAB-04 SIL-01

IO-11 ACDA-05 /089 W

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R 040620Z FEB 76

FM AMEMBASY ANKARA

TO SECSTATE WASHDC 2303

INFO AMEMBASSY BERN

AMEMBASSY BONN

AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USMISSION US BERLIN

AMCONSUL ISTANBUL

C O N F I D E N T I A L ANKARA 0920

E.O. 11652: GDS

TAGS: EAIR, WB, FR, UK, GW, GE, TU

SUBJ: WEST BERLIN TURKISH WORKER FLIGHTS

REF: A. BONN 1778, B. 75 BONN 20256,

C. 75 ANKARA 9244

1. WE BELIEVE THAT PANAM PROPOSAL FOR SCHEDULED SERVICES BETWEEN WEST BERLIN AND ISTANBUL (OR ANKARA DESCRIBED IN REFTTEL A DESERVES FURTHER CONSIDERATION AS ONE POSSIBILITY OF RESTRUCTURING THE PRESENT CHARTER ARRANGEMENTS BY ALLIED CARRIERS TO OVERCOME SOME OF THEIR COMMERCIAL AND COMPETITIVE DIFFICULTIES.

OUR COMMENTS BELOW ARE CONCERNED MAINLY WITH THE ACCEPTABILITY OF THE PROPOSAL TO THE GOT AND TO THE TURKISH CARRIER THY.

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A. WE DO NOT RPT NOT BELIEVE GOT OR THY SHOULD

HAVE OBJECTIONS TO ACTION BY PANAM (OR OTHER ALLIED CARRIERS) TO RATIONALIZE THEIR SERVICES AND FARE STRUCTURE ON OPERATIONS BETWEEN WEST BERLIN AND TURKEY. WE BELIEVE GOT UNDERSTANDS AND ACCEPTS THE NEED FOR ALLIED CARRIERS TO CONTINUE SIGNIFICANT OPERATIONS OUT OF WEST BERLIN AS CONTRIBUTION TO ECONOMIC VIABILITY OF THAT CITY. HOW THE ALLIED CARRIERS ARRANGE RELEVANT SERVICES SHOULD NOT UNDULY CONCERN GOT AS LONG AS IT DOES NOT RPT NOT THREATEN THY SERVICES TO BERLIN OR ITS SHARE OF SUCH TRAFFIC. WE CON-
CUR WITH PARAGRAPH 5A OF REFTEL A THAT SOME UNDERSTANDING REGARDING THY'S MARKET SHARE WILL BE NECESSARY.

B. EVERY EFFORT SHOULD BE MADE TO PRESENT ANY NEW ARRANGEMENT AS A RESTRUCTURING OF EXISTING CHARTER OPERATIONS BY ALLIED CARRIERS. IDENTIFICATION OF NEW ARRANGEMENT AS "SCHEDULED SERVICES" AND THESE BY US CARRIER ONLY WOULD CONSIDERABLY COMPLICATE TASK OF GETTING GOT APPROVAL. IN VIEW OF SPECIAL SITUATION IN WEST BERLIN, WE BELIEVE GOT CAN CONTINUE TO LIVE WITH THE RATIONALE THAT CHARTER SERVICES BY THIRD COUNTRY (ALLIED) CARRIERS ARE OFFERED IN RESPONSE TO A NEED FOR SERVICES THAT CANNOT BE SUPPLIED BY THY OR FRG AIRLINE. PRESENTING THESE AS "SCHEDULED SERVICES" RUNS RISK THAT THIS WOULD NEED TO BE STUDIED WITHIN GOT WITH RESULT THAT PROPOSAL WOULD BECOME BURIED UNDER WELL-KNOWN BUREAUCRATIC INERTIA. QUITE APART FROM ISSUE WITH BRITISH MENTIONED PARAGRAPH 6 REFTEL A, WE WOULD BE MOST SATISFIED WITH ANY ARRANGEMENT THAT IMPROVES PANAM'S SHARE OR MAKES IT THE ONLY ALLIED CARRIER HANDLING WEST BERLIN-TURKEY TRAFFIC. SUCH AN ARRANGEMENT HOWEVER (PARTICULARLY IF UK HAS OBJECTIONS) COULD THEN BE REGARDED BY GOT AS COMING UNDER HEADING OF PURELY US-TURKISH BILATERAL CIVIL AVIATION RELATIONS. AS DEPARTMENT IS AWARE WE HAVE HAD BILATERAL CIVIL AIR NEGOTIATIONS PENDING FOR SEVERAL YEARS IN WHICH KEY ISSUE IS CAPACITY OFFERED BY US CARRIER (PANAM) BETWEEN INTERMEDIATE STOPS IN WESTERN EUROPE AND ISTANBUL/ANKARA IN COMPETITION WITH THY. (LATTER AIRLINE DOES NOT OFFER TRANSATLANTIC SERVICES.) IF WE WISH TO MOVE AHEAD WITH NEW ARRANGEMENTS OUT OF WEST BERLIN IT IS MOST IMPORTANT THAT THEY BE PRESENTED AS ARRANGEMENT BY ALLIED POWERS AND AVOID ANY SUGGESTION THAT COULD LINK
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IT WITH IMPASSE IN BILATERAL CIVIL AVIATION QUESTION.
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